



THE ROYAL HOTEL

DEAL

CONFERENCE & BANQUETING

Beach Street, Deal, Kent, CT14 6JD

T: +44(0) 1304 375555 ~ E: royalhotel@shepherd-neame.co.uk ~ W: www.theroyalhotel.com



THE ROYAL HOTEL

DEAL

THE VENUE

Dear.....

Thank you for considering the Royal Hotel as a venue for your business event.

Here at the Royal Hotel we've made your business our business. We know that planning conferences and meetings can be a difficult task. With that in mind our dedicated Conference and Banqueting Managers together with their experienced Team, will guide you through all of the necessary arrangements to ensure that your event is an absolute success.

Our versatile Hotel, located right on the Kent coast in the heart of Deal offers you a host of services and facilities to suit your every need. You have the opportunity to choose from our two function areas, which are fully equipped for any kind of business meeting.

The Hotel is easily accessed by both road and rail and has local links to Europe by Cross Channel Ferry & Euro Tunnel. The nearest train station is approximately half a mile away.

Should you have any questions or if you wish to view our venue, please do not hesitate to contact us. We would be delighted to hear from you.

Best wishes

Alexander Dunne

General Manager



THE ROYAL HOTEL

DEAL

BREAKFAST MEETING RATE

£14.50 PER HEAD

Designated Event Co-ordinator
Exclusive use of a conference room 7am - 11am
Tea & coffee with biscuits on arrival
Full English or Continental breakfast
Bottled sparkling & still mineral water
Mid morning tea & coffee
Use of projector, stand & screen
Pencils, paper and name cards
Sweets
Free WI-FI throughout

PACKAGE UPGRADES

Lunch
Fresh fruit basket
Cheese & biscuits
Cream tea & cakes/pastries
Wine & Champagne
Printing, photocopying & fax

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DAY DELEGATE RATE

£28.50 PER HEAD

Designated Event Co-ordinator
Exclusive use of a conference room 9am - 5pm
Tea & coffee with biscuits on arrival
Bottled sparkling & still mineral water
Mid morning tea & coffee
*Self serve 2 course buffet lunch (see Pearl fork buffet)
Afternoon tea & coffee
Use of projector, stand & screen
Pencils, paper and name cards
Sweets
Free WI-FI throughout

PACKAGE UPGRADES

Bacon sandwiches on arrival
Continental or Full English breakfast
Enhanced buffet options
Fresh fruit basket
Cheese & biscuits
Cream tea & cakes/pastries
Wine & Champagne
Printing, photocopying & fax
Evening meal

**Choose 1 starter or 1 dessert*

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THE ROYAL HOTEL

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24HR DELEGATE RATE

£120.00 PER HEAD

Standard room accommodation
with Full English breakfast & 3-course evening meal

Designated Event Co-ordinator
Exclusive use of a conference room 9am - 5pm
Tea & coffee with biscuits on arrival
Bottled sparkling & still mineral water
Mid morning tea & coffee
*Self serve 2 course buffet lunch (see Pearl fork buffet)
Afternoon tea & coffee
Use of projector, stand & screen
Pencils, paper and name cards
Sweets
Free WI-FI throughout

PACKAGE UPGRADES

Guest room upgrade
Fresh fruit basket
Enhanced buffet options
Cheese & biscuits
Cream tea & cakes/pastries
Wine & Champagne
Printing, photocopying & fax
Evening meal

**Choose 1 starter or 1 dessert*

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OUR CONFERENCE ROOMS

Our conference rooms can be set up in a multitude of styles, however the below numbers are examples of some of the layouts we can accommodate.

Room	Theatre	Classroom	Boardroom
Map room	40	20	22
Reading Room	15	10	12



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OUR MENUS

The Pearl Fork Buffet is included in the Day & 24 Hour delegate packages.

We also have 4 inclusive menus for you to choose from, as well as 2 fork buffet, each offering something slightly different to help you cater for differing tastes and fit varying budgets. Please speak to your Event Co-ordinator should you wish to upgrade your lunch or extend the day with an evening meal.

Once you have chosen your preferred menu, why not personalise it by adding canapés or a buffet upgrade, creating a banquet uniquely tailored for you?

Our dedicated Team are ready to work with you to help you make your event a success. Our menus have been designed to help simplify your planning; however, should you have any special dietary requirements please discuss this with your Event Co-ordinator and we will endeavour to cater for your every need.



THE ROYAL HOTEL

DEAL

PEARL FORK BUFFET

Starters

*Please choose 1 starter & 1 dessert**

Seasonal Soup
With crusty bread

Prawn, Mango, Chilli & Coriander Salad
With balsamic dressing

Baked Halloumi & Balsamic Onion Confit Tart
Served with wheat berry, apricot, apple & cranberry salad with red wine dressing

Mains

Served from the buffet table

Meat Platter
Honey roasted ham, topside of beef & roast turkey

Sweet Potato & Chestnut Frittata (v)

Hot Minted New Potatoes

Salad of Plum Tomatoes, Cucumber & Red Onions (v)
With lemon & balsamic dressing

Carrot & Coriander Raita (v)

Roasted Vegetable Quinoa salad (v)
With herb pesto

Warm Mixed Breads

Desserts

Warm Triple Chocolate Brownie
With sweet black cherry compote, clotted cream & chocolate flake

Blackberry & Apple Eton Mess
Crushed meringue, whipped cream & raspberry coulis

Vanilla Cheesecake
With pecan brittle and salted caramel sauce

£25.95

Per Head

**For your entire party*



THE ROYAL HOTEL

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JADE FORK BUFFET

Starters

*Please choose 1 starter & 1 dessert**

Seasonal Soup & Crusty Bread

Pressed Ham Hock Terrine

With spring onion & leek purée

Stilton, Chicory & Radicchio Salad (v)

With figs and caramelised walnuts

Cornish Crab, Roasted Salmon & Coconut Fishcake

With seasonal leaves, mint, lime, coriander & chilli sauce

Mains

Served from the buffet table

Roasted Sirloin & Noodle Salad

With Asian slaw, wasabi mayo & roasted peanuts

Cured Salmon & Beetroot Nicoise Salad (v)

With horseradish dressing

Cumin & Coriander Roasted Vegetables & Freekah Salad (v)

With avocado, crispy kale, walnuts & pomegranate dressing

Grilled Lamb Loin Chops

Dusted with pistachio crumbs with a pomegranate & cucumber salad with salsa verde

Duck Fat Roasted Potatoes

Curried Fennel, Red Cabbage & Apple Slaw (v)

Roasted Vegetable Pasta Salad with Herb Pesto (v)

Warm mixed breads

Desserts

Warm Triple Chocolate Brownie

With sweet black cherry compote, clotted cream & chocolate flake

Coconut & Lime Posset

With mango and passion fruit compote & shortbread biscuits

Vanilla Cheesecake

With pecan brittle and salted caramel sauce

£30.95

Per Head

**For your entire party*



THE ROYAL HOTEL

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GOLD MENU

*Please choose 1 dish from each of the following courses**

Starters

Seasonal Soup
With crusty bread

Chicken Liver Parfait
Served on toasted shards with dressed leaves & balsamic onion chutney

Feta, Beetroot and Caramelised Walnut Salad (v)

Mains

Roasted Pork Loin
With caramelised apple and wholegrain mustard sauce

Sautéed Chicken Breast
With creamy mushroom, onion & parsley sauce

Oven Baked Cod Loin
Garlic & herb crusted with roasted red pepper coulis
All served with a selection of seasonal vegetables and potatoes

Desserts

Zingy Double Cream Citrus Sponge Fool
Topped with crystallised orange

Chocolate Brownie
Served with clotted cream & chocolate sauce

Baked Vanilla Cheesecake
*An oaty biscuit base, topped with golden brown baked vanilla cheesecake,
with blueberry compote and clotted cream*

Coffee & Mints

£21.95
per head

**For your entire party*



THE ROYAL HOTEL

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EMERALD MENU

*Please choose 1 dish from each course**

Starters

Seasonal Soup
With crusty bread

Chicken Liver & Forest Mushroom Parfait
Served on toasted shards with balsamic onion chutney

Prawn, Mango, Chilli & Coriander Salad
With balsamic dressing

Baked Halloumi & Balsamic Onion Confit Tart (v)
Wheat berry, apricot, apple & cranberry salad with red wine dressing

Mains

Roast Topside of Beef
Served with Yorkshire pudding and red wine gravy

Roasted Pork Belly
With caramelised apple & wholegrain mustard sauce

Oven Roasted Chicken Breast
Stuffed with mozzarella & basil wrapped in bacon and served with roasted red pepper coulis

Pan Seared Cod Loin
Served with crayfish & dill butter cream sauce
All served with a selection of seasonal vegetables and potato

Desserts

Chocolate Brownie
With sweet black cherry compote, clotted cream & chocolate flake

Coconut & Lime Posset
With mango and passion fruit compote & shortbread biscuits

Blackberry & Apple Eton Mess
With crushed meringue, whipped cream & raspberry coulis

Coffee & Mints

£25.95
per head

**For your entire party*



THE ROYAL HOTEL

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DIAMOND MENU

*Please choose 1 dish from each course**

Starters

Seasonal Soup
With crusty bread

Pressed Ham Hock Terrine
With spring onion & leek purée

Stilton, Chicory & Radicchio Salad (v)
With figs and caramelised walnuts

Crab, Coconut & Salmon Fishcake
With seasonal leaves & mint, lime, coriander & chilli sauce

Mains

Roast Leg of Lamb
With lemon stuffing, red wine & mint jus

Striploin of Beef
With Yorkshire pudding, horseradish & mustard jus

Roasted Chicken Breast
Stuffed with mushroom mousse & wrapped in pancetta with a tarragon cream sauce

Pan Fried Sea Bream Fillet
With roasted fennel, orange & citrus butter sauce

All served with a selection of seasonal vegetables and potato

Desserts

Vanilla Cheesecake
With pecan brittle and salted caramel sauce

Warm Honey Poached Pear
With vanilla crème brûlée & toffee sauce

Lemon Posset
With berry compote and shortbread fingers

Coffee with mints

£31.95

Per Head

**For your entire party*



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PLATINUM MENU

*Please choose 1 dish from each course**

Starters

Seasonal Soup
With crusty bread

Stilton Bon Bon Salad (v)
Beetroot, couscous & wheat berry salad with dressed leaves.

Smoked Salmon & Prawn Cocktail
With avocado, cherry tomatoes, Marie Rose sauce & artisan sourdough

Pressed Duck & Chicken Terrine
With a butternut squash purée

Mains

Striploin of Beef
With Yorkshire pudding & pancetta bourguignon jus

Pan Fried Salmon Fillet
Fine green beans, mixed glaze pods with black rice & quinoa salad and a caper & dill butter sauce

Duck Leg Confit
With blackberry & honey jus

Roasted Lamb Loin Chops
With salsa verde & pistachio dust

All served with a selection of seasonal vegetables and potato

Desserts

Rich Chocolate Mousse
With a caramel centre served with toasted marshmallows & clotted cream

Prosecco & Elderflower Jelly
With blueberries & raspberries and chantilly cream

Dragon & Passion Fruit Pavlova
With mango purée, coconut gelato & toasted coconut

Coffee with mints

£35.95

Per Head

**For your entire party*



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VEGETARIAN & VEGAN OPTIONS

The following main course dishes have been designed specifically for your vegetarian & Vegan guests. Please select one of the following dishes in place of your chosen main course.

VEGAN STARTERS

Beetroot, Samphire & Courgette Fritters
With seasonal leaves and basil pesto

Tandoori Spiced Cauliflower, Broccoli & Onion Fritters
Served with mango chutney & seasonal leaves

Tempura Vegetables
With sweet chilli dipping sauce, toasted sesame seeds, red chilli & spring onions

VEGAN & VEGETARIAN MAINS

Persian Red Quinoa, Squash & Pistachio Nut Roast
With sumac roasted Brussels sprouts, fennel & broccoli with red pepper & tomato sauce.

Porcini Mushroom & Truffle Mezzaluna Parcels
With rocket, feta, roasted pine nuts and a herb & red wine vinegar oil.

Asparagus, Pea & Cheese Ravioli
With soya & green beans and a herb pesto

Courgette, Pistachio & Mushroom Nut Loaf
With creamy peppercorn sauce & seasonal vegetables

Fig, Cashew Nut & Carrot Rosti (vg)
With roasted forest mushrooms & herb pesto

Blue Cheese, Spinach & Cranberry Risotto

Wild Mushroom & Thyme Risotto

Butternut Squash & Sweet Potato Gnocchi (vg)
With roasted pepper coulis

Lemon & Asparagus Gnocchi (vg)
With mint pesto

Tofu & Vegetable Rendang Malaysian Curry
Served with basmati rice, toasted almonds & warm chapati bread



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FINGER BUFFETS

CRYSTAL

Selection of sandwiches served on white or granary bread

Maple Roasted Ham & Tomato

Prawn Marie Rose

Cheddar Cheese &
Balsamic Onion Marmalade

Fried Spiced Tortilla Chips
*With houmous, salsa
& guacamole for dipping*

Salt & Vinegar Chicken Wings
With blue cheese dip

Seasoned Rock Salted Chips (v)
With smoky tomato mayonnaise

Hot Beef & Chilli Sausage Rolls

£11.95

Per head

SILVER

Selection of open sandwiches

Crayfish in Szechuan Pepper & Sriracha Sauce

Pulled Salt Beef & BBQ Mustard

Whipped Brie, Tomato & Smashed Avocado

Mini Cheese Burgers Sliders
With smoky tomato & onion chutney

Seasoned Rock Salted Chips (v)
With smoky tomato mayonnaise

Crispy Coated Chicken Fillets
With Indian sweet chilli sauce

Feta, Spinach and Pine Nut Parcels (v)

£15.95

Per head

CHINA

Selection of sandwiches served on white or granary bread

Pulled Salt Beef & BBQ Mustard

Maple Roasted Ham & Tomato

Prawn Marie Rose

Cheddar Cheese & Balsamic Onion Marmalade

Mini Yorkshire Puddings
*Filled with roasted chicken, lemon stuffing
& cranberry mayonnaise*

Braised Leek Welsh Rarebit Toasts (v)

Seasoned Rock Salted Chips (v)
With smoky tomato mayonnaise

Cocktail Sausages
With Bombay curry glaze

Plaice Goujons
Served with tartare sauce

£13.95

Per head

BUFFET ADD ONS

*In addition to all our finger
and fork buffets you can enhance
your meal with the following dishes*

Dressed Salmon
£6.95 per head

Kentish Cheese Board
£7.95 per head



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CANAPÉS

Homemade canapés make an ideal accompaniment to your reception drinks.

Fresh Fig, Walnut & Stilton Bon-Bon Sticks (v)

Smoked Salmon & Dill Blini's

Roasted Mediterranean Vegetable & Goats Cheese Canapé Cups (v)

Fried Sesame Feta & Watermelon Sticks

Baby Plum Tomatoes, Basil, Olive & Mozzarella Skewers (v)

Crispy Bacon & Braised Leek Welsh Rarebit

Aromatic Seared Salmon Phaenang on Rye Bread

Confit Chicken Parfait & Roasted Mushroom Blini's

Balsamic Mushroom, Herb & Tapenade Canapé Cups (v)

Chicken, Caramelised Shallot & Asparagus Canapé Cups

Please select 3 of the above to be served with your reception drinks

£7.95
per head

Additional choices will be charged at £2.95 per person, per item

Sweet Canapés

Ideal for finger buffets @ £2.95 each per person (please choose 1 option)

Mini Chocolate Churro Shots

Lemon Curd & Ginger Cheesecake Lollipops

Chocolate Brownie, Raspberry & Marshmallow



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OUR ACCOMMODATION

For any of your delegates travelling some distance, why not take advantage of our accommodation facilities? Our hotel offers your delegates a wide selection of en-suite rooms, from singles to family rooms. All of our rooms offer televisions, direct dial telephones, complimentary WI-FI, tea and coffee making facilities and hair dryers; some even have extra touches such as sea views & private balconies

All our prices are based on two people sharing with full English breakfast.
(Please ask your Event Co-ordinator for the tariff list.)

Rooms are available from 14.00hrs on the day of check in and guests are requested to vacate their rooms by 11.00hrs on the day of check out. However, if your delegates require it, we are able to offer a left luggage facility*.

**Subject to availability*



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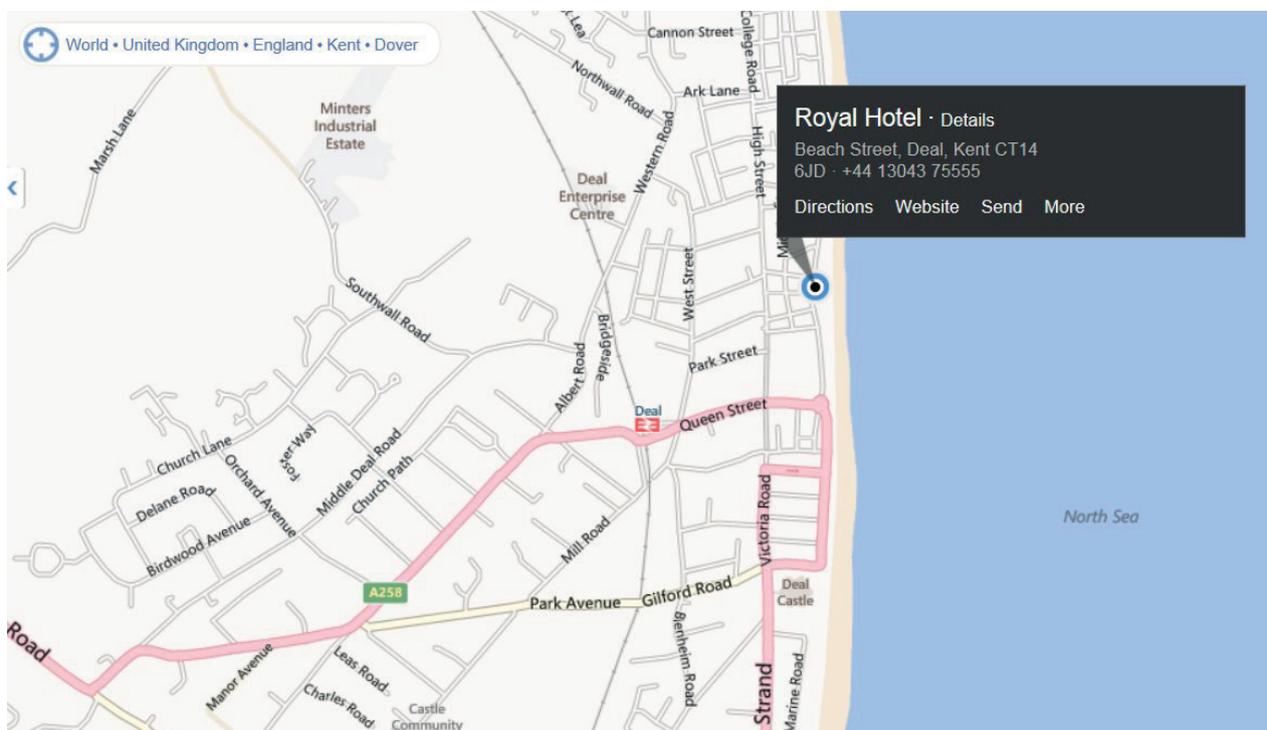
WHERE WE ARE

The Royal Hotel is conveniently accessed by both road and rail and is approximately 120 minutes from London, just 8 miles from the A2.

The nearest train station is approximately half a mile away in Deal.

To find us by road, please enter the following postcode into your Sat Nav

CT14 6JD



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THE ROYAL HOTEL

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THE SMALL PRINT

Conference & Banqueting Terms and Conditions:

The following terms and conditions of contract shall apply to all bookings for conference & banqueting
Reference to The Company shall be The Hotel

One signed copy to be retained by the client and one copy to be returned to The Hotel

Deposits, Payments & Confirmation:

Provisional dates must be confirmed in writing within 14 days along with a signed acceptance of our
Terms & Conditions, otherwise the date will be released and re-offered for sale

A non refundable deposit of £250.00 is required at the time of booking

The customer shall notify The Hotel in writing not less than 14 days prior to the function,
the final number of guests anticipated attending the function

Full payment of charges must be made at least 14 days prior to the commencement of the function

The final amount payable by the customer shall be calculated on this final number or the number
that actually attended, whichever is greater. If additional guests are added to attend the function after 14 days
prior to the function, full payment will be required for those additional guests prior to the function

The Company reserve the right to charge interest at 2% above Bank Of England interest base rate for each day
on any outstanding balances and all subsequent days thereafter

Cancellation Policy:

In the unlikely event of you cancelling your event we reserve the right to apportion the following charges

On confirmation of the event a non refundable deposit of £250.00 is paid

For cancellations between 12 weeks and 4 weeks prior to the start date the charge will be 50% of the estimated
total amount of the function including any accommodation, food and beverage, and optional associated costs.

For cancellations less than 4 weeks prior to the start date the charge will be 100%

Any deposits paid will be deducted from the amount of any outstanding monies due

General Conditions:

Licensing and Statutory Regulations: Functions held within the hotel are subject to Statutory Regulations. All such
regulations must be strictly observed. Details of any such regulations can be provided on request.

Third Party Insurance: The Company shall not be liable for any loss or damage suffered by the customer, except in
respect of death or personal injury caused by the Company's negligence. This agreement does not affect any rights
which The Company has under the Hotel Proprietors Act 1956 where the act applies

Damage: The customer shall be responsible for any damage caused to the allocated rooms or furnishings, utensils and
equipment therein by any act, default or neglect of the customer, subcontractor or guests of the customer and shall pay
The Company on demand the amount required for making good or remedying any such damage

Please be aware that all areas of the Royal Hotel are non smoking

CONTINUED



THE ROYAL HOTEL

DEAL

THE SMALL PRINT - CONTINUED

Food and Drink: We cannot allow food or drink, other than that purchased on the premises be consumed with the hotel

All our food is prepared in a kitchen where nuts, gluten and other food allergens are present, if any guest has or you have a food allergy or intolerance, please let us know in advance

Please notify us in advance if you require wheelchair access or the use of high chairs

Finishing Times: Functions are required to finish at an agreed time when the booking is made. Extensions to this time are at the sole discretion of The Company and are subject to The Licensing act and Statutory Regulations previously mentioned

Alterations to Bookings: These are required to be made in writing and are subject to approval by The Company

External Suppliers: These are always subject to approval by The Company and may be subject to additional Terms and Conditions. The company reserve the right to object to the employment by customers and guests of any third party supplier.

A copy of the public liability insurance certificate for any live entertainment or DJ is required

Force Majeure: If the Hotel is prevented or hindered from carrying any of its obligations here under circumstances beyond its control including (without prejudice) government intervention, local planning decision, strikes by Company Employee's or Company Supplier's, labour disputes, accidents, Acts of God, national or local disasters, Acts of terrorism, then The Company's liability to the Client shall be no greater than the amount paid to the Company by the client in respect of the function

All prices quoted are inclusive of VAT.

Please note the contents of this brochure are subject to change.

The hotel reserves the right to cancel any function if any of the above terms are not adhered to

We accept the above terms and conditions associated with our booking and agree we are bound by them

Please sign below and return a copy to the Hotel

Site Copy

Event Date	Minimum No. of Guests
Signed.....	Signed.....
On behalf of The Hotel	On behalf of the Client
Name (Printed)	Name (Printed)
Position	Position
Date	Date

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